NEW JERSEY SYMPHONY ORCHESTRA

FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION

JUNE 30, 2016 AND 2015

SOBEL & CO. LLC
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

NEW JERSEY SYMPHONY ORCHESTRA

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293 Eisenhower Parkway
Livingston, NJ 07039-1711
Office: 973-994-9494
Fax: 973-994-1571
www.sobel-cpa.com

INDEPENDENT AUDITORS' REPORT

To the Board of Trustees
New Jersey Symphony Orchestra
Newark, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of the New Jersey Symphony Orchestra ("Organization"), a nonprofit organization, which comprise the statements of financial position as of June 30, 2016, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of state awards on page 21, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. The accompanying schedule of functional expenses on page 20, which is "unaudited" and the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole. The information marked "unaudited" has not been subjected to auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated September 13, 2016, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

SOBEL & CO. LLC

Report on Summarized Comparative Information

We have previously audited the Organization's 2015 financial statements, and we expressed an unmodified opinion on those audited financial statements in our report dated October 3, 2015. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Sobel & Co., LLC

Certified Public Accountants

Livingston, New Jersey
September 13, 2016

NEW JERSEY SYMPHONY ORCHESTRA
STATEMENTS OF FINANCIAL POSITION

	June 30, 2016	June 30, 2015
ASSETS		
Cash and cash equivalents	$ 71,000	$ 221,000
Restricted cash and investments	9,881,000	12,147,000
Grants receivable	279,000	289,000
Unconditional promises to give, net	4,200,000	3,343,000
Prepaid expenses	272,000	222,000
Other receivables	299,000	191,000
Property and equipment, net	88,000	88,000
Music library, less accumulated amortization of $397,000 and $387,000, respectively	121,000	123,000
Funds held in trust	100,000	98,000
	$ 15,311,000	$ 16,722,000
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable and accrued expenses	$ 1,210,000	$ 1,284,000
Deferred revenue	1,802,000	1,658,000
Total Liabilities	3,012,000	2,942,000
COMMITMENTS AND CONTINGENCIES		
NET ASSETS:		
Unrestricted	(7,077,000)	(5,333,000)
Temporarily restricted	2,824,000	2,649,000
Permanently restricted	16,552,000	16,464,000
Total Net Assets	12,299,000	13,780,000
	$ 15,311,000	$ 16,722,000

NEW JERSEY SYMPHONY ORCHESTRA
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
(With Summarized Comparative Totals for the Year Ended June 30, 2015)

	Year Ended June 30, 2016				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	2015 Total
Changes in Unrestricted Net Assets:					
Operating Revenues:					
Performance revenue	$ 3,352,000	$ -	$ -	$ 3,352,000	$ 3,466,000
Education and community engagement	216,000	-	-	216,000	177,000
Total Operating Revenues	3,568,000	-	-	3,568,000	3,643,000
Operating Expenses:					
Program costs	10,008,000	-	-	10,008,000	10,199,000
General and administrative	1,173,000	-	-	1,173,000	1,401,000
Total Operating Expenses	11,181,000	-	-	11,181,000	11,600,000
Loss from Operations	(7,613,000)	-	-	(7,613,000)	(7,957,000)
Supplemental Income:					
Government grants	1,127,000	-	-	1,127,000	1,117,000
Interest and dividend income	-	112,000	-	112,000	112,000
Other revenue	8,000	-	-	8,000	13,000
Realized gain on investments	-	438,000	-	438,000	588,000
Unrealized (loss) gain on investments	-	(1,110,000)	-	(1,110,000)	39,000
Donated materials, facilities and services	299,000	-	-	299,000	299,000
	1,434,000	(560,000)	-	874,000	2,168,000
Fundraising:					
Annual giving	4,205,000	1,350,000	-	5,555,000	5,708,000
Endowment contributions	-	-	88,000	88,000	32,000
Special events	957,000	-	-	957,000	904,000
Net assets released from restrictions	615,000	(615,000)	-	-	-
	5,777,000	735,000	88,000	6,600,000	6,644,000
Fundraising expenses	1,342,000	-	-	1,342,000	1,395,000
Fundraising, Net	4,435,000	735,000	88,000	5,258,000	5,249,000
Supplemental Income, Net	5,869,000	175,000	88,000	6,132,000	7,417,000
Changes in Net Assets	(1,744,000)	175,000	88,000	(1,481,000)	(540,000)
Net Assets - Beginning of year	(5,333,000)	2,649,000	16,464,000	13,780,000	14,320,000
Net Assets - End of year	$ (7,077,000)	$ 2,824,000	$ 16,552,000	$ 12,299,000	$ 13,780,000

NEW JERSEY SYMPHONY ORCHESTRA
STATEMENTS OF CASH FLOWS

	Year Ended June 30, 2016	2015
CASH FLOWS PROVIDED BY (USED FOR):		
OPERATING ACTIVITIES:		
Changes in net assets	$ (1,481,000)	$ (540,000)
Adjustments to reconcile changes in net assets to net cash used for operating activities:		
Depreciation and amortization	35,000	35,000
Bad debt expense	2,000	2,000
Deferred rent	(52,000)	(37,000)
Investment (gains)/losses:		
Realized	(438,000)	(588,000)
Unrealized	1,110,000	(39,000)
Funds held in trust	(2,000)	(5,000)
Changes in certain assets and liabilities:		
Grants receivable	10,000	(10,000)
Unconditional promises to give	(859,000)	704,000
Prepaid expenses	(50,000)	(20,000)
Other receivables	(108,000)	(15,000)
Accounts payable and accrued expenses	(22,000)	80,000
Deferred revenue	144,000	28,000
Net Cash Used for Operating Activities	(1,711,000)	(405,000)
INVESTING ACTIVITIES:		
Payments for purchase of property and equipment and music library	(33,000)	(20,000)
Sale of investments	2,690,313	750,000
Purchase of investments	(1,096,313)	(644,000)
Net Cash Provided by Investing Activities	1,561,000	86,000
NET DECREASE IN CASH AND CASH EQUIVALENTS	(150,000)	(319,000)
CASH AND CASH EQUIVALENTS:		
Beginning of year	221,000	540,000
End of year	$ 71,000	$ 221,000

NOTE 1 - NATURE OF ORGANIZATION:

New Jersey Symphony Orchestra (“NJSO” or “Organization”) is a New Jersey not-for-profit organization whose purpose is to engage the public by performing classical music at the highest caliber in a variety of settings for diverse audiences.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Accounting:
The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Financial Statement Presentation:
Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

> Unrestricted Net Assets
> Net assets not subject to donor-imposed stipulations and currently available for use by the Organization’s Board of Trustees.
>
> Temporarily Restricted Net Assets
> Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions.
>
> Permanently Restricted Net Assets
> Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Cash Equivalents:
NJSO considers all highly liquid debt instruments with an original maturity of less than three months to be cash equivalents.

Restricted Cash and Investments:
Restricted cash and investments have been either temporarily or permanently restricted by donors.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Fair Value:
Fair value measurements are defined as the amount that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. There are three defined hierarchical levels based on the quality of inputs used that directly relate to the amount of subjectivity associated with the determination of fair value.

The fair value hierarchy defines the three levels as follows:

Level 1: Valuations based on quoted prices (unadjusted) in an active market that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Valuations based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data.

Level 3: Valuations based on unobservable inputs are used when little or no market is available. The fair value hierarchy gives lowest priority to Level 3 inputs.

Property and Equipment:
Property and equipment is stated at cost or fair market value, at date of gift for donated assets. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which range from five to ten years.

Music Library:
NJSO's music library was valued by an independent appraiser and recorded at the resulting fair value due to a lack of historical cost information. Subsequent additions have been recorded at cost. Although the value of the library may increase, the applicable sheet music is subject to physical deterioration and, accordingly, is being depreciated over a 25-year period.

Revenue Recognition:
Revenues are recorded in the period of the applicable performance. Subscriptions received for subsequent concert seasons are recorded as deferred subscription revenue. Costs applicable to the generation of such revenue are included in prepaid expenses and are amortized over the subsequent concert season. Grant income is recognized in the fiscal year earned. Additionally, contributions and other income are recognized as revenue when the contributions are given.

Deferred Rent:
The Organization recognizes rent expense on the straight-line basis for financial reporting purposes. The difference between cash payments and expenses are included in accounts payable and accrued expenses as deferred rent.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Advertising:
NJSO uses advertising to promote its programs among the audiences it serves and expenses them as incurred. Advertising expense for the years ended June 30, 2016 and 2015, was approximately $469,000 and $540,000, respectively, and is included in the statement of functional expenses as marketing and promotion and printing expenses.

Restricted and Unrestricted Revenue:
Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions. Temporarily restricted net assets are available for periods after June 30, 2016. Permanently restricted net assets are restricted to endowments to be held indefinitely, with no restriction on the use of income. NJSO has received permission from certain donors to borrow against permanently restricted net assets for operating purposes.

Donated Materials, Facilities, and Services:
Significant materials, facilities and services are donated to the Organization by various individuals and other organizations. Donated materials, facilities and services were $299,000, in 2016 and 2015, and are recorded at their estimated fair value at the date of donation, and have been included in revenue and expenses for the respective years.

Uncollectible Pledges:
The Organization charges off unconditional promises to give when they are determined to be uncollectible. During the years ended June 30, 2016 and 2015, the Organization determined that uncollectible amounts totaled approximately $2,000. Allowances are estimates based on management's evaluation of outstanding pledges and consideration of historical write-off activity. These unconditional promises to give were charged off as uncollectible pledges in the statements of activities and changes in net assets.

Investments:
Investment income is presented net of investment advisory/management fees in the statements of activities and changes in net assets. All investment income is credited directly to unrestricted net assets unless otherwise restricted by the donor. All capital appreciation/depreciation earned on investments is reported as a change in unrestricted net assets unless otherwise restricted by the donor. All investments are carried at fair value with the related gains and losses included in the statements of activities and changes in net assets.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Income Taxes:
The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and, accordingly, is not liable for federal and state income taxes.

The Organization follows standards that provide clarification on accounting for uncertainty in income taxes recognized in the Organization's financial statements. The guidance prescribes a recognition threshold and measurement attribute for the recognition and measurement of a tax position taken, or expected to be taken, in a tax return, and also provides guidance on derecognition, classification, interest and penalties, disclosure and transition. The Organization's policy is to recognize interest and penalties on unrecognized tax benefits in income tax expense. No interest and penalties were recorded during 2016 and 2015. The tax years subject to audit by federal and state jurisdictions are 2013 and forward. At June 30, 2016 and 2015, there are no significant income tax uncertainties.

Use of Estimates:
In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on management's best estimates and judgment. Actual results could differ from those estimates.

Summarized Comparative Information:
The financial statements include certain prior-year, summarized, comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2015, from which the summarized information was derived.

Subsequent Events:
The Organization has evaluated its subsequent events and transactions occurring after June 30, 2016 through September 13, 2016, the date that the financial statements were available to be issued.

NOTE 3 - RESTRICTED CASH AND INVESTMENTS:

Restricted cash and investments at fair value are summarized as follows:

	FAIR VALUE MEASUREMENTS AS OF JUNE 30, 2016			
	LEVEL 1	**LEVEL 2**	**LEVEL 3**	**TOTAL**
Restricted cash	$ 46,000	$ -	$ -	$ 46,000
Money market	850,000	-	-	850,000
Certificates of deposit	-	50,000	-	50,000
Mutual funds	8,935,000	-	-	8,935,000
Investments at Fair Value	$ 9,831,000	$ 50,000	$ -	$ 9,881,000

	FAIR VALUE MEASUREMENTS AS OF JUNE 30, 2015			
	LEVEL 1	**LEVEL 2**	**LEVEL 3**	**TOTAL**
Restricted cash	$ 46,000	$ -	$ -	$ 46,000
Money market	1,962,000	-	-	1,962,000
Certificates of deposit	-	144,000	-	144,000
Mutual funds	9,995,000	-	-	9,995,000
Investments at Fair Value	$ 12,003,000	$ 144,000	$ -	$ 12,147,000

Summary of mutual fund strategies is as follows:

	June 30,	
	2016	**2015**
World stock	28 %	26 %
Large-cap growth	21 %	25 %
Large-cap blend	24 %	18 %
Mid-cap growth	0 %	6 %
Small growth	12 %	12 %
Pacific/Asia ex-Japan stock	10 %	9 %
Small-cap blend	5 %	4 %
Total Mutual Funds	100 %	100 %

NOTE 4 - UNCONDITIONAL PROMISES TO GIVE:

Unconditional promises to give are comprised of the following:

	June 30,	
	2016	**2015**
Receivable in less than one year	$ 1,829,000	$ 1,157,000
Receivable in one to five years	1,992,000	1,778,000
Receivable in more than five years	550,000	650,000
	4,371,000	3,585,000
Less: Discounts to net present value	(151,000)	(172,000)
Less: Allowance for uncollectible promises	(20,000)	(70,000)
Unconditional Promises to Give, Net	$ 4,200,000	$ 3,343,000

Unconditional promises to give in more than one year are discounted at 1.58% and 1.59% at June 30, 2016 and 2015, respectively.

NOTE 5 - PROPERTY AND EQUIPMENT:

Property and equipment is as follows:

	June 30,	
	2016	**2015**
Sound stage	$ 417,000	$ 396,000
Office equipment	160,000	160,000
Musical instruments	137,000	137,000
Scenery and props	84,000	84,000
Leasehold improvements	5,000	4,000
Furniture and other equipment	201,000	198,000
	1,004,000	979,000
Less: Accumulated depreciation and amortization	916,000	891,000
Property and Equipment, Net	$ 88,000	$ 88,000

NOTE 6 - RETIREMENT PLANS:

Defined-benefit Multiemployer Pension Plan

NJSO participates in a defined-benefit multiemployer pension plan with the American Federation of Musicians and Employers' Pension Fund ("Plan") covering all eligible musicians. The Plan covers all eligible employees in which the participant earns $750 in covered earnings by an employer who is required to make contributions to the Plan. Pension expense for this Plan for the years ended June 30, 2016 and 2015, was approximately $339,000 and $352,000, respectively, included in employee benefits on the schedules of functional expenses.

The Plan is a multiemployer plan and the individual information for each employer is not available. The actuarial information for the Plan as of March 31, 2016, indicates that the Plan is in "critical" status, as defined in the Pension Protection Act of 2006, because the Plan's actuary determined that the Plan is projected to have an accumulated funding deficiency over the next nine years due to a projected deficiency for the Plan-year ending March 31, 2019. The assumed rate of return used in determining actuarial values to present accumulated benefits was 7.50%. The actuarial information stated that there was a change from the prior year in actuarial assumptions (change in mortality assumption table and the current liability interest rate), but no changes in treatment of actuarial gains and losses, cost methods, or amortization of past or prior service cost. The Entry Age Normal actuarial cost method is used in the actuarial valuation; amortization of gains and losses is over ten years; and the amortization of past or prior service cost is ten years.

The Plan contributes, on behalf of Plan employees, to a multiemployer, defined-benefit pension plan. The risks of participating in this multiemployer pension plan are different from the risks of participating in single-employer pension plans in the following respects:

- Assets contributed to a multiemployer plan by one employer may be used to provide benefits to employees of the participating employers.

- If a participating employer stops contributing to the Plan, the unfunded obligations of the Plan may be borne by the remaining participating employers.

- If NJSO chooses to stop participating in its multiemployer pension plan, NJSO may be required to pay the Plan an amount based on the unfunded status of the Plan, referred to as a withdrawal liability.

NOTE 6 - RETIREMENT PLANS: (Continued)

Defined-benefit Multiemployer Pension Plan (Continued)

NJSO's participation in the multiemployer plan for the years ended March 31, 2015 and 2014, is outlined in the following table. The "EIN/Pension Plan Number" column provides the Employer Identification Number ("EIN") and the three-digit plan number, if applicable. The most recent "Pension Protection Act" (PPA) zone status available is for the year beginning April 1, 2015. Among other factors, plans in the red zone are generally less than 65% funded or projected to have a deficit in their funding standard account within 4 years, plans in the yellow zone are less than 80% funded, and plans in the green zone are at least 80% funded. The "RP Implemented" column indicates plans for which a rehabilitation plan ("RP") is either pending or has been implemented. The last column lists the expiration date of the participation agreement to which plan contributions are subject.

Pension Fund	EIN/ Pension Plan Number	Pension Protection Act Zone 2015	Pension Protection Act Zone 2014	Rehabilitation Plan Implemented	Contributions for the Year Ended 2015	Contributions for the Year Ended 2014	Surcharge Imposed	Expiration Date of Participation Agreement
American Federation of Musicians and Employers' Pension Fund	51-6120204-001	Red	Red	Yes	$384,899	$402,869	None	None

The information for this fund was obtained from the Form 5500 filed for the Plan's year-end at March 31, 2015, and the notes to the March 31, 2015, consolidated financial statements.

Noncontributory, Defined-contribution Plan

NJSO has a noncontributory, defined-contribution plan for its nonunion employees who have met the Plan's eligibility requirements. For the years ended June 30, 2016 and 2015, contributions amounted to approximately $62,000 and $68,000, respectively, included in employee benefits on the schedules of functional expenses.

NOTE 7 - COMMITMENTS AND CONTINGENCIES:

Musicians Agreement:
The NJSO has a master labor agreement with the Musicians Guild of Essex County, Local #16, American Federation of Musicians and the Organization's Orchestra Committee. This agreement, effective from September 1, 2015 through August 31, 2017, guarantees the aggregate minimum for 66 contract musicians for the year ended June 30, 2016, at approximately $2.5 million. The musicians contract was negotiated and ratified by the Trustees and Orchestra in December 2015. Final documents will be signed by September 30, 2016.

Leases:
NJSO has an operating lease for administrative office space. Monthly office rent payments range from approximately $10,000 to $22,000 through August 2017. Total office rent expense amounted to approximately $276,000 and $313,000 for the years ended June 30, 2016 and 2015, respectively.

Future minimum rental payments under the lease are as follows:

Year Ending June 30,	
2017	$ 265,000
2018	34,000
Total	$ 299,000

Total rent expense for concert halls was approximately $601,000 and $656,000 for the years ended June 30, 2016 and 2015, respectively.

The Organization has various office equipment leases under operating leases that expire at various dates through 2017.

Future minimum operating lease payments are as follows:

Year Ending June 30,	
2017	$ 17,000
2018	11,000
2019	11,000
2020	11,000
2021	9,000
Thereafter	1,000
Total	$ 60,000

NOTE 7 - COMMITMENTS AND CONTINGENCIES: (Continued)

Total rent expense for the various equipment and auto leases was approximately $39,000 and $49,000 for the years ended June 30, 2016 and 2015, respectively.

Employment Agreements:
NJSO has entered into an agreement with the Music Director/Conductor for the period from September 1, 2009 through August 31, 2016. The agreement provides for subscription and music directorship program fees as approved by the Board of Trustees. As of June 30, 2016, NJSO has entered into an agreement with the new Music Director/Conductor for the period from September 1, 2016 through August 31, 2020.

NJSO had also entered into an agreement with the President/Chief Executive Officer for the period from July 1, 2013 through June 30, 2016. The agreement provided for a base salary and additional benefits as approved by the Board of Trustees. During the year ended June 30, 2016, the employment agreement was terminated. As of the June 28, 2016, NJSO has entered into an agreement with the new President/Chief Executive Officer for the period from October 1, 2016, through June 30, 2019.

NJSO has the right to terminate the agreements at any time for cause, or if for reasons other than cause, upon notice of not less than three months.

NOTE 8 - SIGNIFICANT RISKS AND UNCERTAINTIES:

The Organization maintains its funds at financial institutions which, at times, may exceed federally insured limits.

NOTE 9 - CONDITIONAL PROMISES TO GIVE:

The Organization was named as a beneficiary of various revocable trusts and, as such, the grantors may rescind the promise to give at any time. Since these promises to give do not meet the criteria for revenue recognition they are not reflected as a contribution in the statements of activities and changes in net assets until the promise to give is collected or becomes irrevocable.

NOTE 10 - NEW JERSEY CULTURAL TRUST:

The Organization is a recipient of a grant from the New Jersey Cultural Trust ("NJCT"). The grant provides that contributions made to the Organization that are submitted to NJCT for matching funds, and that are certified by NJCT, are to be held in perpetuity in the endowment and classified as permanently restricted net assets. Additionally, the matching funds received by the Organization from the NJCT are to be classified as permanently restricted. To date, the Organization has submitted to NJCT for matching funds contributions totaling $6,529,983, which have been certified by the NJCT.

During the years ended June 30, 2016 and 2015, the Organization received matching funds from the NJCT totaling $70,031 and $45,654, respectively. As of June 30, 2016, the Organization has received approximately $1,305,997 of matching funds from the NJCT, and these matching funds are included in permanently restricted net assets.

NOTE 11 - ENDOWMENT FUNDS:

The Organization follows accounting standards that provide clarification on accounting for donor-restricted endowment funds. The guidance prescribes that the portion of donor-restricted endowment funds that are classified as permanently restricted should not be reduced by losses on the investment of the fund or an organization's appropriations from the fund.

The Board of Trustees' interpretation requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this, the Organization classifies as permanently restricted net assets the original value of gifts donated to the permanent endowment and the original value of subsequent gifts to the permanent endowment. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

(1) The duration and preservation of the program
(2) The purposes of the Organization and the donor-restricted endowment fund
(3) General economic conditions
(4) The possible effect of inflation and deflation
(5) The expected total return from income and the appreciation of investments
(6) Other resources of the Organization
(7) The investment policies of the Organization

NOTE 11 - ENDOWMENT FUNDS: (Continued)

The Board of Trustees' primary objective, in this regard, is to add value and minimize risk in managing the assets of the fund while providing a hedge against inflation into the future. It is the intent of the Board of Trustees to grow the endowment and utilize the total return (income plus capital change) to further the mission of the Organization. In recognition of the prudence required of fiduciaries, reasonable diversification of quality investment securities will be sought where possible, knowing that fluctuating rates of return are a characteristic of the investment market and performance cycles cannot be accurately predicted. The funds may be held in individual securities or mutual funds, may be comprised of domestic and international securities, and will be further diversified into asset classes by their market capitalization.

It is the policy of the Organization to spend, on an annual basis, a maximum of 4% of the average endowment balance over the prior 20 quarters.

Endowment Net Asset Composition by Type of Fund is as follows as of June 30, 2016:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted Endowment Funds	$ (5,771,000)	$ -	$ 16,552,000	$ 10,781,000

Changes in Endowment Net Assets, including Board-designated Funds for the year ended June 30, 2016:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets, Beginning of year	$ (3,367,000)	$ -	$ 16,464,000	$ 13,097,000
Investment Return:				
Investment income	-	112,000	-	112,000
Net depreciation (realized and unrealized)	-	(672,000)	-	(626,000)
Investment Loss, Net	-	(560,000)	-	(560,000)
Contributions	-	-	88,000	88,000
Appropriation for expenditure	(2,404,000)	560,000	-	(1,844,000)
Endowment Net Assets, End of year	$ (5,771,000)	$ -	$ 16,552,000	$ 10,781,000

NOTE 11 - ENDOWMENT FUNDS: (Continued)

Endowment Net Asset Composition by Type of Fund is as follows as of June 30, 2015:

	Unrestricted	**Temporarily Restricted**	**Permanently Restricted**	**Total**
Donor-restricted Endowment Funds	$ (3,367,000)	$ -	$ 16,464,000	$ 13,097,000

Changes in Endowment Net Assets, including Board-designated Funds for the year ended June 30, 2015:

	Unrestricted	**Temporarily Restricted**	**Permanently Restricted**	**Total**
Endowment Net Assets, Beginning of year	$ (3,685,000)	$ -	$ 16,432,000	$ 12,747,000
Investment Return:				
Investment income	-	112,000	-	112,000
Net appreciation (realized and unrealized)	-	626,000	-	626,000
Investment Gain, Net	-	738,000	-	738,000
Contributions	-	-	32,000	32,000
Appropriation for expenditure	318,000	(738,000)	-	(420,000)
Endowment Net Assets, End of year	$ (3,367,000)	$ -	$ 16,464,000	$ 13,097,000

NOTE 12 - CONCENTRATIONS OF CREDIT RISK:

Financial instruments which potentially subject the Organization to significant concentrations of credit risk consist principally of cash and receivables.

The Organization maintains cash and cash equivalent balances at several financial institutions which in some instances may exceed insured limits.

For the years ended June 30, 2016 and 2015, two vendors represented 25% and 32% of the Organization’s accounts payables, respectively. In addition, four constituents represented 61% and three constituents represented 71% of unconditional promises to give for the years ended June 30, 2016 and 2015, respectively.

For the years ended June 30, 2016 and 2015, approximately 18% of the Organization’s total revenue was received from two sources, including a government grant and an individual pledge.

NEW JERSEY SYMPHONY ORCHESTRA
SUPPLEMENTARY INFORMATION
SCHEDULES OF FUNCTIONAL EXPENSES - UNAUDITED
(With Summarized Comparative Totals for the Year Ended June 30, 2015)

	Year Ended June 30, 2016				
	Program	General and Administrative	Fundraising	Total	2015 Total
Compensation	$ 4,933,000	$ 415,000	$ 525,000	$ 5,873,000	$ 5,979,000
Artistic and professional fees	986,000	200,000	39,000	1,225,000	1,109,000
Payroll taxes	604,000	45,000	61,000	710,000	728,000
Employee benefits	1,264,000	68,000	75,000	1,407,000	1,570,000
Supplies	12,000	2,000	6,000	20,000	25,000
Insurance	2,000	24,000	-	26,000	100,000
Printing	128,000	-	10,000	138,000	142,000
Rent	601,000	276,000	-	877,000	969,000
Telephone	9,000	22,000	-	31,000	36,000
Postage	19,000	4,000	184,000	207,000	184,000
Maintenance, repairs and equipment rentals	106,000	56,000	15,000	177,000	190,000
Travel	392,000	12,000	17,000	421,000	415,000
Marketing and promotion	746,000	-	128,000	874,000	952,000
Library	82,000	-	-	82,000	72,000
Special events	-	-	250,000	250,000	254,000
Depreciation and amortization	29,000	5,000	1,000	35,000	35,000
Provision for uncollectible pledges	-	2,000	-	2,000	2,000
Banking and financing fees	-	5,000	-	5,000	4,000
Electronic media	13,000	-	-	13,000	74,000
Miscellaneous	82,000	37,000	31,000	150,000	155,000
	$ 10,008,000	$ 1,173,000	$ 1,342,000	$ 12,523,000	$ 12,995,000

NEW JERSEY SYMPHONY ORCHESTRA
SCHEDULE OF EXPENDITURES OF STATE AWARDS
YEAR ENDED JUNE 30, 2016

Agency Grantor/Program Title	Grant/Contract Number	Expenditures
New Jersey State Department		
Council on the Arts	1502X010078	$ 1,126,779

NOTE 1 - BASIS OF PRESENTATION:

The accompanying schedule of state awards includes the state grant activity of the Organization and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance") and New Jersey Office of Management and Budget ("NJ OMB") Circular Letter 15-08. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

NOTE 2 - SUBRECIPIENTS:

During the year ended June 30, 2016, the Organization did not provide any funds relating to their state program to subrecipients.

NOTE 3 - INDIRECT COSTS:

The Organization did not elect to use the de minimis cost rate when allocating indirect costs to the state program.

NOTE 4 - LOAN AND LOAN GUARANTEE PROGRAMS:

As of June 30, 2016, the Organization did not have any federal loan or loan guarantee programs.

SOBEL & CO. LLC
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

293 Eisenhower Parkway
Livingston, NJ 07039-1711
Office: 973-994-9494
Fax: 973-994-1571
www.sobel-cpa.com

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Trustees
New Jersey Symphony Orchestra
Newark, New Jersey

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the New Jersey Symphony Orchestra ("Organization"), a nonprofit organization, which comprise the statement of financial position as of June 30, 2016, the related statements of activities and changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 13, 2016.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Sobel & Co., LLC

Certified Public Accountants

Livingston, New Jersey
September 13, 2016

SOBEL & CO. LLC
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

293 Eisenhower Parkway
Livingston, NJ 07039-1711
Office: 973-994-9494
Fax: 973-994-1571
www.sobel-cpa.com

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR THE MAJOR STATE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE AND NEW JERSEY OMB CIRCULAR LETTER 15-08

To the Board of Trustees
New Jersey Symphony Orchestra
Newark, New Jersey

Report on Compliance for the Major State Program

We have audited the New Jersey Symphony Orchestra's ("Organization") compliance with the types of compliance requirements described in the OMB *Compliance Supplement* that could have a direct and material effect on the Organization's major state program for the year ended June 30, 2016. The Organization's major state program is identified in the summary of the auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its state programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for the Organization's major state program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major state program. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on the Major State Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major state program for the year ended June 30, 2016.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on its major state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major state program and to test and report on internal control over compliance in accordance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Sobel & Co., LLC

Certified Public Accountants

Livingston, New Jersey
September 13, 2016

NEW JERSEY SYMPHONY ORCHESTRA
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
YEAR ENDED JUNE 30, 2016

I. Summary of Auditors' Results

Financial Statements

The auditors' report issued on the basic financial statements of the New Jersey Symphony Orchestra was an unmodified opinion.

Internal control over financial reporting:

• Material weaknesses identified?	______ Yes	__X__ No
• Significant deficiencies identified that are not considered to be material weaknesses?	______ Yes	__X__ No
Noncompliance material to financial statements noted?	______ Yes	__X__ No

State Financial Assistance

Internal control over the major program:

• Material weaknesses identified?	______ Yes	__X__ No
• Significant deficiencies identified that are not considered to be material weaknesses?	______ Yes	__X__ No

The auditors' report issued on compliance for the major program was an unmodified opinion.

Any audit findings disclosed that are required to be reported in accordance with Uniform Guidance and NJ OMB Circular Letter 15-08	______ Yes	__X__ No

The following program was designated as a major program:

CFDA Number	Grant Number	Name of State Program or Cluster
N/A	1502X010078	New Jersey State Council on the Arts

Dollar threshold used to distinguish between Type A and Type B programs: $ 750,000

Auditee qualified as a low-risk auditee?	__X__ Yes	______ No

II. Financial Statement Finding

NONE

III. Compliance Finding

NONE